



## 2017 Income Disclosure Statement

Life's Abundance, Inc. is a direct selling company that operates in the United States. In business since 1999, our company offers people who share our passion for wellness the opportunity to earn income based on the sale of products in their sales network.

In direct selling, as in other business models, there is no guarantee of financial success. Commissions earned vary and they are directly related to a Field Representative's sales. For those who work hard and demonstrate all the skills necessary to succeed at this business, there is an opportunity to earn an attractive income.

The chart and information below illustrate Life's Abundance commission paid in 2017.

Rank	% of Reps Paid	Average Monthly % of All Reps	Average Monthly Pay	Min. Monthly Pay	Max. Monthly Pay	Average Annualized Payment	Min. Months Since Signup	Max. Months Since Signup	Average Months Since Signup
No Rank	4.35%	2.58%	\$20	\$10	\$128	\$241	0	148	26
1. Star	8.85%	5.26%	\$16	\$10	\$91	\$190	1	186	51
2. Star	17.78%	10.55%	\$24	\$10	\$138	\$288	0	193	56
3. Star	11.40%	6.77%	\$43	\$10	\$202	\$518	1	194	54
4. Star	43.58%	25.88%	\$158	\$11	\$2,625	\$1,892	1	202	64
5. Star	10.88%	6.46%	\$420	\$30	\$4,342	\$5,044	1	202	75
6. Star	1.95%	1.16%	\$1,514	\$208	\$9,644	\$18,164	2	203	103
7. Star	0.62%	0.37%	\$2,758	\$628	\$9,838	\$33,101	9	179	93
8. Star	0.30%	0.18%	\$5,537	\$1,275	\$20,500	\$66,444	14	168	88
9. Star	0.29%	0.17%	\$7,632	\$1,908	\$17,061	\$91,584	13	183	108
Grand Total	100%	59.37%	\$212	\$10	\$20,500	\$2,538	0	203	62

- In 2017, on a monthly basis an average of 59.37% of ALL Field Representatives received a commission payment.
- In 2017, 92.18% of ALL Field Representatives received at least one commission payment.
- The average commissions earned by Field Representatives receiving at least one commission payment in 2017 was \$2,538. The average commissions earned by ALL Field Representatives in 2017 was \$2,339.
- In 2017, 82.51% of all revenues came from sales of product to customers. The other 17.49% came from sales to Field Representatives, which includes purchases made by Field Representatives for personal use.

**Important Note:** The figures and statements above should not be considered guarantees or projections of your actual commission earnings.